THE RPM GROUP

RPM Automotive Group Ltd
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26 February 2026
ASX Announcement

H1 FY26 RESULTS ANNOUNCEMENT

RPM Automotive Group Limited (ASX: RPM) ("**RPM**" or the "**Company**"), a leading player in the Australian automotive aftermarket sector, has released its results for the six months ended 31 December 2025 (**"H1 FY26"**).

Highlights:

- **Revenue down 10.9%** to $53.5 million (H1 FY25: $60.0 million) reflecting subdued macroeconomic trading in traditional business segments
- **Gross Profit declined 11.6%** to $18.5 million (H1 FY25: $20.9 million), due to lower revenue whilst gross margins remained consistent across core business segments
- **Operating Cash Flow declined to $0.2 million** (H1 FY25: $2.4 million) due to increased working capital requirements and delayed timing of cash receipts
- **Reported EBITDA up 8.0%** to $2.5 million (H1 FY25: $2.3 million)
- Continued investment made in the progression of New Tyre initiatives including our Tyre Recycling Program

H1 FY26 Financial Results Overview

	H1 FY26	H1 FY25	change
Revenue ($m)	53.5	60.0	-10.9%
Gross Profit ($m)	18.5	20.9	-11.6%
Gross Profit Margin (%)	34.5	34.8	-0.3%
Reported EBITDA ($m)	2.5	2.3	+8.0%
Net Cash Flow ($m)	-2.9	1.5	-4.4m
Net Profit After Tax (NPAT $m)	-1.6	-1.2	-0.4m
Earnings Per Share (¢)	-0.60	-0.48	-0.12

Commenting on the Company's half-year performance, RPM Automotive Group CEO, Clive Finkelstein said:

"Over the past six months, our focus has been on implementing strategic initiatives to mitigate the impact of a challenging business trading environment. We anticipate the changes made will begin to gain traction during H2 FY26 as we aim to reduce the impact on our Wheels & Tyres and Repairs & Roadside business segments.

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Despite the prevailing conditions, we remain committed to investing in our next phase of growth, whilst maintaining a disciplined focus on costs to position the business for the anticipated improvement in industry conditions. Whilst the ramp up in the Tyre Recycling Program has been slower than initially envisioned, we remain confident in its future and continue to pursue this business unit as a significant future growth avenue for the company."

Overview of H1 FY26 Results

During H1 FY26, RPM generated revenue of $53.5 million, a decrease of 10.9% on the prior corresponding period (pcp). Total gross profit declined to $18.5 million, representing an 11.6% decrease on H1 FY25. The reduction reflected lower top-line revenue contribution, while gross profit margins remained relatively consistent at 34.5% (34.8% H1 FY25).

Reported EBITDA increased by 8.0% to $2.5 million. Operating expenses increased by 6.9% to $17.2m while employee expenses were broadly in line with the prior period ($10.8 million vs. $10.7 million H1 FY25).

Net Cash Flow was -$2.9 million, down from $1.5 million in H1 FY25. The prior period included a $1.7 million sale of a non-core asset and $1.3 million in proceeds from a share issuance which was not repeated in H1 FY26. Overall cash and cash equivalents reduced to $3.9 million, down from $6.8 million in June 2025.

Division Commentary

In H1 FY26, **Wheels and Tyres** recorded revenue of $20.9 million, a 10.5% decrease on pcp. The division experienced challenging trading conditions, driven by reduced purchasing from fleet customers, particularly in Victoria, which contributed to the decline. Clients remained cost-focused throughout the period, amid weaker consumer demand.

Repairs and Roadside revenue performance remained resilient during H1 FY26 despite cost-of-living pressures, with revenue of $20.1 million, up 2.0% on pcp. A slight decline in gross profit combined with higher operating expenses, resulted in a reduction in operating profit, which management is focused on addressing in H2 FY26.

Performance and Accessories revenue was lower during the period to $8.9 million, down 29.1% on pcp. This was primarily due to the sale of an underperforming division during H1 FY25, with no contribution from this business during the half. The GP Margin increased to 51%, up from 45% pcp, however the weaker performance was impacted by a Q2 delivery delay.

During H1 FY26, **Motorsport** revenue increased 8.0% on pcp, as the segment continues to cement itself as a leading destination for all soft parts and safety categories. We anticipate continued strong ongoing performance in H2, mirroring the solid contribution delivered in the first half.

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Outlook

We anticipate actions taken by management will steadily improve performance over the course of the second half, particularly in our traditional business segments. Historically, performance is weighted to the second half, due to the cyclical nature of this business. Management's initial focus has been to improve group profitability and cashflow.

Whilst the ramp up in Tyre Recycling has been slower than anticipated, the commitment we have for this program remains unchanged, as we continue to invest in this significant growth opportunity. The investment already made in our Tyre wholesale operation is expected to provide a return over the medium to long term.

We remain confident in the company's future and have implemented the necessary changes to position the business. This period of investment represents a strategic step toward strengthening our long-term growth ambitions.

Authorised for release by the Board of RPM Automotive Group Limited.

\- ENDS -

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Important Information and Disclaimer

RPM Automotive Group

RPM Automotive Group Limited is a leading player in the Australian Automotive Aftermarket, comprising a number of businesses involved in importing, wholesaling and retailing of tyres, mechanical repairs, motorsport apparel and safety equipment, niche manufacturing and a roadside assistance service for the transport industry. RPM owns brands, such as: RPM Racewear, Carline, Genie, Formula Off-Road, RPM Autoparts, Safety Dave.

For further information, please visit: http://www.rpmgroup.net.au/

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