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H1 FY26 RESULTS PRESENTATION

Clive Finkelstein CEO
Rebecca Payne CFO

RPM AUTOMOTIVE GROUP LTD
(ASX: RPM)

PRESENTATION | FEBRUARY 2026

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About RPM & Update

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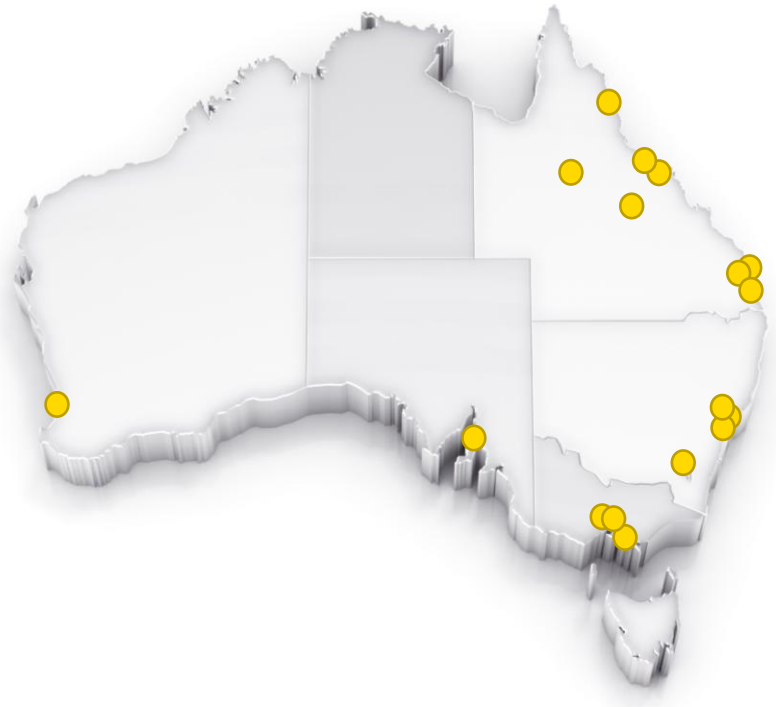
National Auto Coverage

In Brief	RPM business units offer wheels, tyres, accessories and apparel to both wholesale and retail (B2B commercial, industrial and consumer) customers
Successful Record Of Growth	Series of strategic bolt-on acquisitions complementing our history of strong organic growth - leveraging operational capability to best serve our customers
Scale Drives Operational Leverage	Increasing economies of scale and margins through cross-selling expanded product ranges to different customer groups
Leveraging Capability And Footprint	Adding new products, services and customers to our uniquely independent national footprint
Substantial Market Opportunity	Highly fragmented industry ripe for consolidation...demand for services outstrips supply in retail



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RPM - Segment Analysis

Commercial Tyre and Auto Service Centres

Retail

- Retail tyre sales
- Wheel and Tyre repairs
- Roadside assist to commercial vehicles

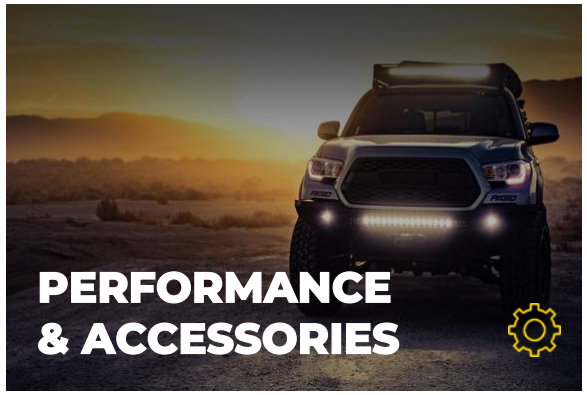
37% of H1 FY26 revenue

Certified Race Safety Wear, Suits and Helmets

Retail

- RPM Racewear
- Exclusive distributor Motorsport safety gear (Bell, Simpson, Chillout, Alpinestars, Hans Devices & Cobra)

9% of H1 FY26 revenue



Bolt on Vehicle Parts and Accessories

Retail & Wholesale

- "Best-in-class" accessory brands
- Nationwide auto repair group
- National fleet focus

16% of H1 FY26 revenue

Distribution of Wheels and Tyres

Wholesale

- In-house brands offered across commercial, industrial and passenger
- Exclusive supply of wheels, tyres & accessories

38% of H1 FY26 revenue

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Board Of Directors & Executives

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KEVIN BERKOWITZ
NON-EXECUTIVE DIRECTOR

Mr Berkowitz is a highly accomplished businessman with a proven record in building and scaling successful enterprises.

He founded and led his own company, growing it over two decades into a multi-million-dollar market leader before its acquisition by a private equity group. He is a Director of Zagga and several other companies, bringing extensive commercial experience, strategic insight, and strong leadership skills.

LAWRENCE JAFFE
NON-EXEC. CHAIRMAN

Co-founder of RPM

Previously CEO and Managing Director of RPM Australasia until 2015 and stepped down when the company sold off its largest division. He remained on as Non-Executive Chairman until the company listed on the ASX.

Strong financial background in private equity, mergers and acquisitions.

A significant shareholder in RPM

GRANT CARMAN
NON-EXECUTIVE DIRECTOR

Chartered accountant with over 30 years of experience in corporate finance and the Australian Capital Markets

Held senior executive positions for and acted as a corporate adviser to a large number of Australian and international companies in the financial services, automotive, pharmaceuticals, wholesale distribution, manufacturing, services, resources, technology, and telecommunications sectors

CLIVE FINKELSTEIN
CEO/MANAGING DIRECTOR

Co-founder of RPM

Over 25 years' experience in the automotive sector, having built, managed and sold companies including a parts and accessories manufacturer and wholesaler and a 4WD franchise group

Automotive experience spans international markets, manufacturing, development, wholesale, retail and franchising

A significant shareholder in RPM

REBECCA PAYNE
CHIEF FINANCIAL OFFICER

Rebecca is a qualified chartered accountant with over 20 years' experience in Senior Financial Advisory positions, having worked in multiple industries including the automotive sector and joins RPM from a very respected multi-national Truck Manufacturer.

Rebecca has extensive experience in the auto industry and has managed large teams in multi-entity organisations.

Executive Leadership Team

REBECCA BLACKLAWS
GM PEOPLE & CULTURE

A skilled people and operations management professional, with diverse experience in project management, marketing and HRIS implementation.

Experienced in and responsible for the continuous review, maintenance and embedment of best practice operational management, quality assurance and risk management across all People & Culture functions

JOE DE SENSI
GM TYRES DIVISION

Joe has over 25 years of tyre industry experience. Prior to joining the tyre industry, Joe held senior finance roles.

Joe has extensive domestic and international tyre industry knowledge and has played a crucial role in developing the RPM Exclusive tyre brand offer

Joe has a Bachelor of Business / Accounting.

BRAD GILLILAND
GM P&ACCESSORIES

Brad has over 30 years of automotive experience.

Brad has strong technical and leadership background mainly specialising in metal fabrication.

Prior to joining RPM Brad was part owner of the RPM exhaust business.

Brad has been with RPM since listing in 2019.

TULLIO SALTA
GM MOTORSPORT

Tullio has over 30 years experience in the Motorsport safety wear and products industry.

Tullio has worked his way through the Revolution Racewear business, starting as Warehouse Manager.

Tullio is responsible for the successful brand offer Revolution Racewear now has.

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Financial Highlights[1]

H1 FY26 Revenue

$54m

-11% on pcp

H1 FY26 Gross Profit

$19m

-12% on pcp

H1 FY26 Gross Margin

35%

Vs 35% in pcp

H1 FY26 EBITDA

$2.5m

+8% on pcp

H1 FY26 EBITDA Margin

5%

Vs 4% in pcp

H1 FY26 NPBT

($1.1m)

Vs $1.7m pcp

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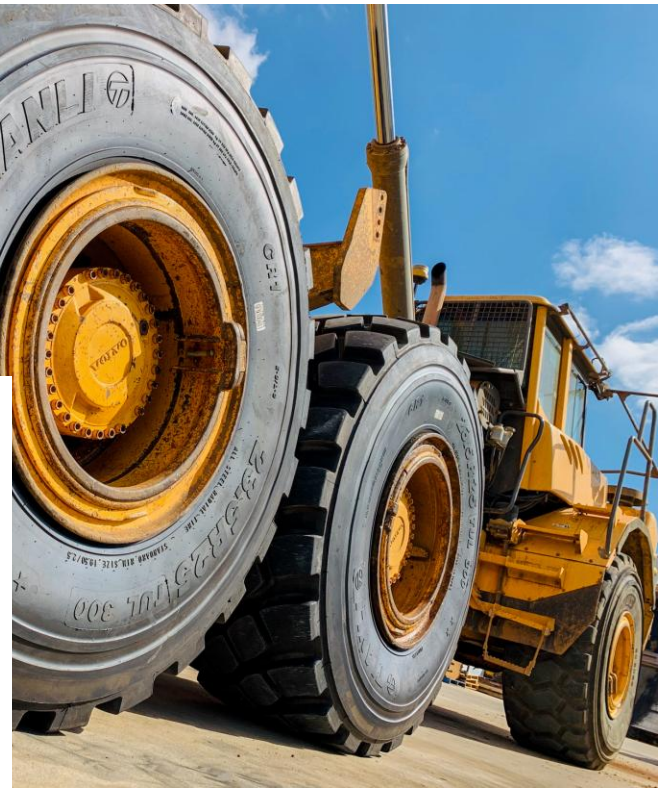
Highlights Summary

- Overall, we have experienced softening demand during H1 FY26 in Tyre Wholesale and increased investment in new growth initiatives
- Reported revenue was $53.5m down -10.9% vs pcp, including discontinued operations
- Gross Profit was $18.5m, -11.6% vs pcp driven by sales mix, scale, price & volume, leading to gross margin decline. GP Margin declined slightly to 34.5% from 34.8%
- Reported EBITDA was $2.5m up +8.0% vs pcp whilst EBITDA Margin was up from 3.9% to 4.7%
- NPBT was -$1.1m down from $1.7m pcp, primarily due to lower revenue leading to lower gross margin
- RPM remains within banking covenants with the necessary funding to cover working capital requirements and further organic growth
- The tyre divisions experienced challenging trading conditions, driven by an industry downturn, particularly in Victoria
- The return on investment from tyre recycling and our new strategic initiatives has been slower than expected. However, we remain committed to unlocking the value in the medium to long-term



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Industry

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Significant Addressable Market

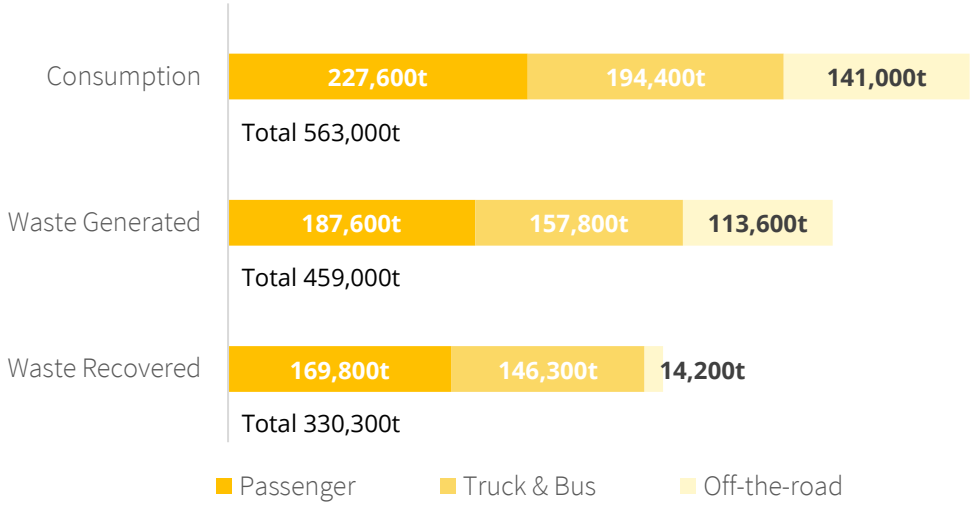
The implementation of our recycling program to our solid tyre business - capitalising on our existing distribution platform to capture greater value across the product lifecycle...

- The industry is undergoing a "once in a generation" consolidation opportunity
- As a major player in the tyre industry, we are well placed to become a dominant player
- Our competitive advantage is our ability to employ reverse logistics
- Fully funded to execute organic growth plans
- Building a platform for growth to capture adjacent expansion opportunities

The Australian Tyre Industry is a sizeable one [$6BN] Industry is divided into 3 categories, Passenger, Truck & Bus and Off-the-road or OTR

Recycling is a growing segment with enormous potential, addressing the 563k tonnes scrap tyre environmental problem

Australian Tyre Industry (Tonnes)[1]



Aiming to address the substantial tyre waste generated in Australia, where a significant gap remains between the volume of waste produced and the amount successfully recovered

Source[1] : Waste Initiatives, How to Start a Tyre Recycling Business in Australia

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Financial Snapshot & Segment Summary

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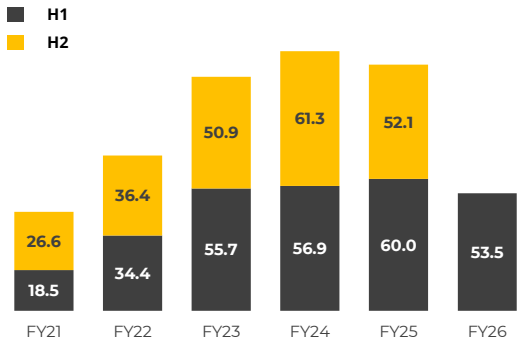
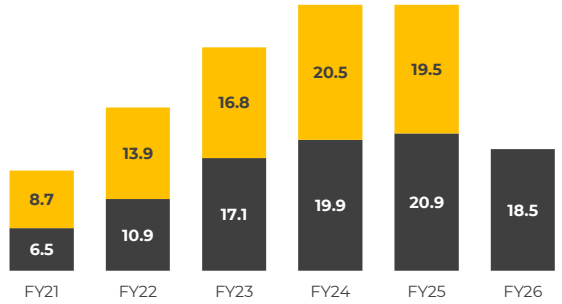
Key Financial Metrics

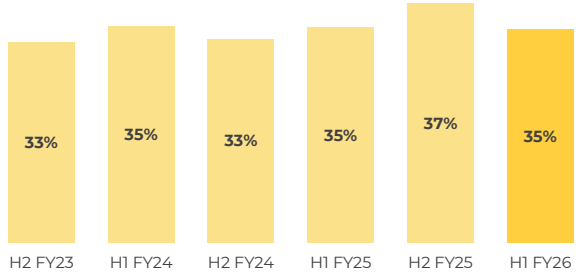
WEAKER REVENUE DUE TO LOWER WHOLESALE & RETAIL TYRES



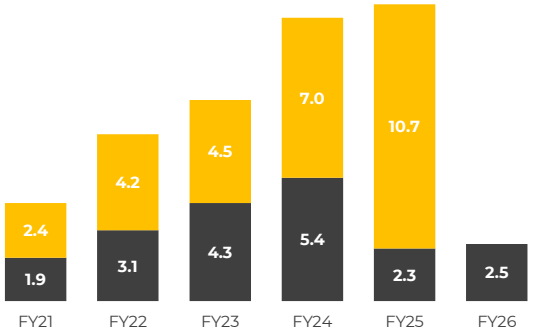
GROUP PROFIT IMPACTED BY REDUCED REVENUE



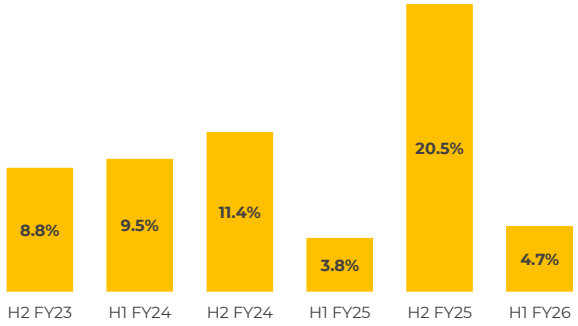
STABLE GROSS MARGIN EXPERIENCED OVER LAST SIX PERIODS



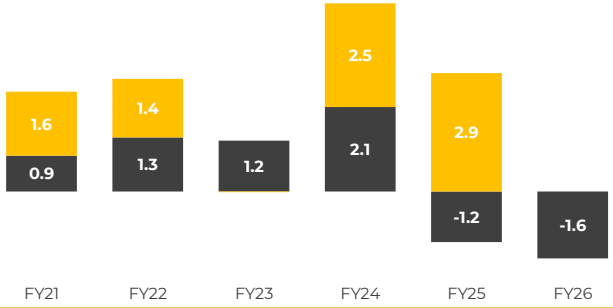
REPORTED EBITDA IMPROVED RELATIVE TO PCP



EBITDA MARGIN IMPACTED BY LOWER REVENUE[1]



STATUTORY NPAT PERFORMANCE (CONTD. OPERATIONS)



Source[1]: H2 FY25 includes one-off adjustments

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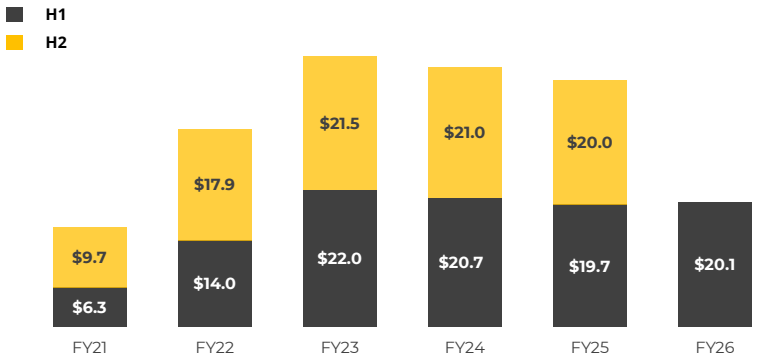
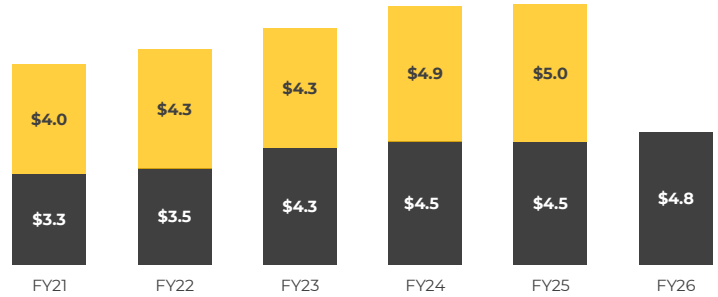
Segment Revenue

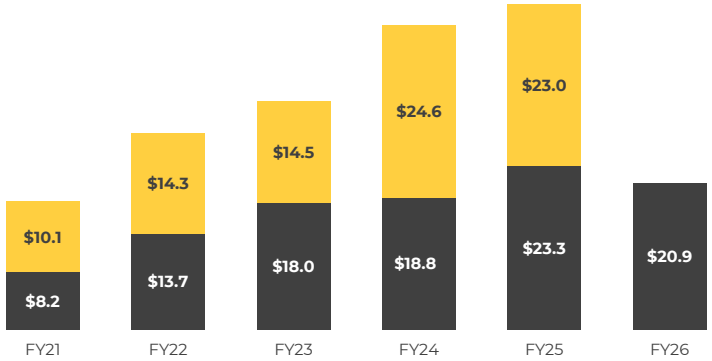
REPAIRS & ROADSIDE PROVED RESILIENCE IN DIFFICULT TRADING CONDITIONS IN H1 FY26



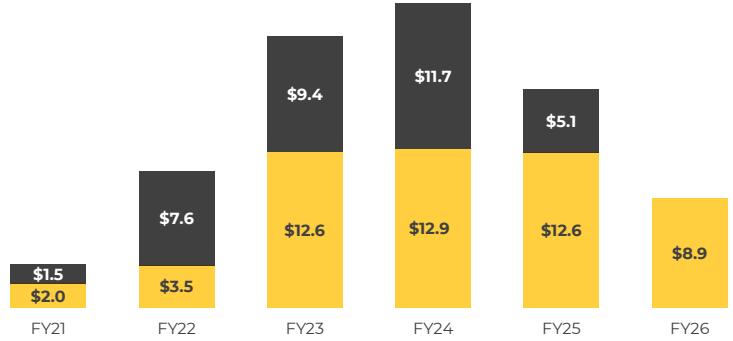
MOTORSPORT DELIVERED GROWTH IN H1 FY26



WHEELS & TYRES REVENUE LOWER DUE TO WEAKER MACRO CONDITIONS



PERFORMANCE ACCESSORIES LOWER DUE TO BUSINESS DIVESTMENT IN H1 FY25



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Financial Review

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1H FY26 Result Highlights

Key Points

- Reported revenue declined -10.9% or $6.5m to $53.5m vs $60.0m pcp
- Gross Profit was $18.5m, reflecting a slight decrease in GP Margin from 34.8% to 34.5%
- Operating expenses increased $1.1m to $17.2m vs $16.1m pcp
- Reported EBITDA increased +8.0% to $2.5m vs $2.3M pcp
- Reported EBITDA margin increased to 4.7% vs 3.9%, +80 bps vs pcp
- NPBT was -$1.1m down from $1.7m pcp, primarily due to lower revenue leading to lower gross margin
- EPS decreased to -0.60c vs -0.48c pcp
- Equity increased $1.7m to $56.6m vs pcp
- Net debt remains moderate at $28.0m vs $25.2m as at Dec '25

A$m	H1 FY26	H1 FY25	$ Change
Reported Revenue	**53.5**	**60.0**	***(6.5)***
Cost of Goods Sold[1]	(35.0)	(39.2)	*4.2*
Gross Profit	**18.5**	**20.9**	***(2.4)***
Gross Margin (%)	*34.5*	*34.8*	*(30bps)*
Operating Expenses	(17.2)	(16.1)	*(1.1)*
Reported EBITDA	**2.5**	**2.3**	***0.2***
Adjusted EBITDA Margin (%)	*4.7*	*3.9*	*80bps*
Adjusted Net Profit Before Tax	**(1.1)**	**1.7**	***(2.8)***
Adjusted Net Profit After Tax	**(1.6)**	**1.2**	***(2.8)***
Loss on Discontinued	0.0	(2.5)	*2.5*
NPAT	**(1.6)**	**(1.2)**	***(0.4)***
Weighted Avg. Shares	271.3	256.7	*14.6*
EPS (¢)	(0.60)	(0.48)	*(0.12)*
Net Assets	**56.6**	**54.9**	***1.7***
Cash	3.9	7.7	*(3.8)*
Inventory	23.4	24.8	*(1.4)*
Borrowings	31.9	33.1	*(1.2)*
Net Debt	28.0	25.2	*2.8*

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Outlook

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Outlook

Key Points

- Stabilising divisional profitability is a focus in H2 FY26, particularly in Wholesale & Retail Tyres
- Management continue to focus on improving cash generation, and building stronger free cash flow whilst reducing gearing levels
- The group continues to pursue ways to unlock value across the Tyre business
- Given the macroeconomic conditions and the changes made in H1 FY26, we anticipate an improved result in H2 FY26
- The divestment of non-core assets remains a Board priority, with strategic options currently under review
- Active investments in new strategic imperatives continue to unlock growth and opportunities in the medium to long term. Specifically with our forward integration of collections and recycling of tyres, as well as the expansion of our geographic platform and product range offering.

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Overview

This document is issued by RPM Automotive Group Limited ACN 002 527 906 RPM (“RPM Automotive” or “RPM”) on 26 February 2026..

Summary Information

This document contains summary information about RPM Automotive and its associated and proposed associated entities and their activities as known by RPM Automotive at the date of this document. The information contained in this document is of general background and does not purport to be complete. It should be read in conjunction with RPM Automotive’s periodic and continuous disclosure announcements lodged with ASX which are available at www.asx.com.au

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Actual results could differ materially from those expected by RPM and RPM assumes no obligation to update any forward-looking statements or information.

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MEDIA & INVESTORS

E: INVESTORS@RPMGROUP.NET.AU

RPM AUTOMOTIVE GROUP LTD

(ASX: RPM)

www.rpmgroup.net.au