

ASX Announcement

SEPTEMBER QUARTER TRADING UPDATE

Melbourne: 27 November 2019, RPM Automotive Group Ltd (ASX: **RPM**) (**RPMAG** or the **Company**) is pleased to present a trading update for the September quarter of FY 2020.

RPM AUTOMOTIVE GROUP BY SEGMENT					
	Tyres & Wheels	Repairs & Roadside	Performance & Accessories	Motorsport	Aggregated
	\$	\$	\$	\$	\$
Turnover	3,724,311	1,488,190	943,471	1,602,104	7,758,076
Gross Profit	926,535	490,457	445,266	728,012	2,590,270
Net Profit	259,017	183,015	73,578	75,231	590,841
EBITDA	277,393	184,772	141,720	122,641	726,526

Notes:

- The trading update numbers are pre-audit
- Tyres and Wheels turnover was up 11% yoy
- Roadside and Repairs turnover down 9% yoy
- Motorsport total income down 9% yoy
- The quarterly update does not include the results for Riley Street Automotive or for Fix-My-Truck.

The September quarter is traditionally the weakest period across the entire automotive industry. This was compounded by generally weak consumer sentiment and disruptions due to the company's ASX-listing process.

RPMAG has seen a strong recovery in October and November trading.

RPMAG has also begun actioning our growth strategy with the acquisitions of The Hallam Tyre Retail Store as well as today's announcement of the Elite Tyre Group and Super Tyre Mart acquisitions.



For personal use only

Dale Sinnott, RPMAG CFO was quoted saying, "Our current results, achieved in soft trading conditions and with management disruptions due to the listing process, although slightly down year-on-year have laid the foundations for RPM to achieve its budgets for the financial year. We also find ourselves in a strong position to integrate these new businesses into our infrastructure, creating opportunities and economies of scale across the RPM Group."

About RPMAG: RPM Automotive Group Limited is a leading player in the Australian Automotive Aftermarket comprising a number of businesses involved in: importing, wholesaling and retailing of tyres, mechanical repairs, motorsport apparel and safety equipment, niche manufacturing and a roadside assistance service for the transport industry. RPMAG owns brands, such as: RPM Racewear, Carline, Genie, Air Anywhere, Formula Off-Road and Elite Tyre Group.

For further information, please contact:

Mr Clive Finkelstein
Chief Executive Officer
(03) 9792 5006

Or visit <http://www.rpmgroup.net.au>

Important Information and Disclaimer

This announcement may contain forward-looking statements, which include all matters that are not historical facts. Without limitation, indications of, and guidance on, future earnings and financial positions and performance are examples of forward-looking statements.

Forward-looking statements, including projections or guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. No representation, warranty or assurance (express or implied) is given or made in relation to any forward-looking statement by any person (including RPM). In particular, no representations, warranty or assurance (express or implied) is given that the occurrence of the events expressed or implied in any forward-looking statements in this announcement will actually occur. Actual results, performance or achievement may vary materially from any projections and forward-looking statements and the assumptions on which those statements are based.



For personal use only